

	2012			2013			2014			2015			2016			2017		
All 7(A)	\$	6,383,129,600		\$	7,750,899,700		\$	7,643,116,900		\$	9,585,281,300		\$	10,399,811,400		\$	11,323,372,700	
Ethnicity																		
All Minority	\$	1,603,905,400	25%	\$	2,084,658,600	27%	\$	2,190,932,200	29%	\$	2,704,774,600	28%	\$	3,057,583,000	29%	\$	3,542,689,300	31%
AMERICAN INDIAN	\$	30,343,300	0%	\$	35,969,800	0%	\$	28,323,000	0%	\$	56,101,400	1%	\$	53,194,900	1%	\$	72,327,000	1%
ASIAN OR PACIFI	\$	1,173,567,600	18%	\$	1,543,685,300	20%	\$	1,627,951,500	21%	\$	1,923,416,400	20%	\$	2,235,757,100	21%	\$	2,551,135,600	23%
BLACK	\$	99,570,200	2%	\$	134,500,200	2%	\$	159,085,400	2%	\$	175,273,500	2%	\$	206,250,100	2%	\$	265,681,700	2%
HISPANIC	\$	300,424,300	5%	\$	370,503,300	5%	\$	375,572,300	5%	\$	549,983,300	6%	\$	562,380,900	5%	\$	649,767,000	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	3,778,000	0%
UNDETERMINED	\$	625,718,400	10%	\$	921,193,500	12%	\$	1,121,018,200	15%	\$	1,283,678,100	13%	\$	1,399,953,700	13%	\$	1,703,419,200	15%
WHITE	\$	4,153,505,800	65%	\$	4,745,047,600	61%	\$	4,331,166,500	57%	\$	5,596,828,600	58%	\$	5,942,274,700	57%	\$	6,077,264,200	54%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	1,071,472,500	17%	\$	1,245,425,300	16%	\$	1,278,126,800	17%	\$	1,551,322,800	16%	\$	1,695,902,600	16%	\$	1,743,488,600	15%
Female Owned more than 50%	\$	785,161,600	12%	\$	1,001,811,700	13%	\$	945,248,800	12%	\$	1,217,705,800	13%	\$	1,509,948,500	15%	\$	1,613,444,800	14%
Male Owned	\$	4,526,495,500	71%	\$	5,503,662,700	71%	\$	5,419,741,300	71%	\$	6,816,252,700	71%	\$	7,193,960,300	69%	\$	7,966,439,300	70%
Veteran	\$	271,138,800	4%	\$	269,029,500	3%	\$	267,599,600	4%	\$	480,311,200	5%	\$	527,418,100	5%	\$	434,074,500	4%
EXISTING BUSINESS	\$	4,664,570,200	73%	\$	5,747,733,200	74%	\$	5,473,342,500	72%	\$	6,421,632,600	67%	\$	6,605,881,300	64%	\$	7,257,370,600	64%
NEW BUSINESS	\$	1,710,385,700	27%	\$	1,993,250,500	26%	\$	2,142,054,400	28%	\$	3,135,120,400	33%	\$	3,759,883,700	36%	\$	4,035,464,600	36%
Rural	\$	1,038,081,700	16%	\$	1,144,471,100	15%	\$	1,256,921,900	16%	\$	1,600,861,800	17%	\$	1,664,912,600	16%	\$	1,589,939,900	14%
Urban	\$	5,345,047,900	84%	\$	6,606,428,600	85%	\$	6,386,195,000	84%	\$	7,984,419,500	83%	\$	8,734,898,800	84%	\$	9,733,432,800	86%
Export	\$	230,536,200	4%	\$	393,766,500	5%	\$	535,867,300	7%	\$	578,983,200	6%	\$	634,959,400	6%	\$	1,319,600,400	12%
CAPLine	\$	153,988,300	2%	\$	257,232,800	3%	\$	183,869,100	2%	\$	215,423,300	2%	\$	139,947,700	1%	\$	110,896,900	1%
PLP	\$	3,325,267,700	52%	\$	4,225,239,300	55%	\$	4,473,134,100	59%	\$	5,904,712,200	62%	\$	6,553,952,900	63%	\$	7,845,110,300	69%
Express	\$	781,868,000	12%	\$	743,880,600	10%	\$	750,101,100	10%	\$	934,116,100	10%	\$	964,693,800	9%	\$	904,806,000	8%
\$150K and Under	\$	646,141,700	10%	\$	631,453,600	8%	\$	741,868,300	10%	\$	967,343,800	10%	\$	1,017,391,200	10%	\$	973,146,100	9%
>\$150K - \$350K	\$	912,363,800	14%	\$	986,876,700	13%	\$	908,815,200	12%	\$	1,110,400,400	12%	\$	1,211,793,100	12%	\$	1,245,444,000	11%
>\$350K - \$2M	\$	3,258,752,300	51%	\$	4,069,414,500	53%	\$	3,811,692,400	50%	\$	4,579,706,600	48%	\$	4,983,388,100	48%	\$	5,161,441,300	46%
>\$2M	\$	1,565,871,800	25%	\$	2,063,154,900	27%	\$	2,180,741,000	29%	\$	2,927,830,500	31%	\$	3,187,239,000	31%	\$	3,943,341,300	35%

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	2012		2013		2014		2015		2016		2017	
All 7(A)	19,790		20,387		21,135		26,511		28,721		27,219	
Ethnicity												
All Minority	4,304	22%	4,592	23%	5,022	24%	6,233	24%	7,406	26%	6,937	25%
AMERICAN INDIAN	168	1%	160	1%	166	1%	185	1%	187	1%	200	1%
ASIAN OR PACIFI	2,232	11%	2,547	12%	2,738	13%	3,298	12%	3,744	13%	3,526	13%
BLACK	516	3%	488	2%	611	3%	793	3%	1,050	4%	1,032	4%
HISPANIC	1,388	7%	1,397	7%	1,507	7%	1,957	7%	2,425	8%	2,175	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	4	0%
UNDETERMINED	1,791	9%	2,169	11%	2,516	12%	3,595	14%	3,472	12%	3,783	14%
WHITE	13,695	69%	13,626	67%	13,597	64%	16,683	63%	17,843	62%	16,499	61%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	3,083	16%	3,220	16%	3,343	16%	3,791	14%	4,019	14%	3,732	14%
Female Owned more than 50%	3,203	16%	3,284	16%	3,424	16%	4,634	17%	5,310	18%	4,906	18%
Male Owned	13,504	68%	13,883	68%	14,368	68%	18,086	68%	19,392	68%	18,581	68%
Veteran	1,033	5%	996	5%	949	4%	1,264	5%	1,486	5%	1,450	5%
EXISTING BUSINESS	13,704	69%	14,077	69%	14,636	69%	17,743	67%	17,552	61%	17,054	63%
NEW BUSINESS	6,077	31%	6,293	31%	6,462	31%	8,718	33%	11,122	39%	10,127	37%
Rural	2,758	14%	2,693	13%	3,480	16%	4,187	16%	4,754	17%	4,190	15%
Urban	17,032	86%	17,694	87%	17,655	84%	22,324	84%	23,967	83%	23,029	85%
Export	383	2%	512	3%	696	3%	714	3%	791	3%	1,627	6%
CAPLine	193	1%	344	2%	247	1%	279	1%	202	1%	174	1%
PLP	5,317	27%	5,671	28%	5,079	24%	6,568	25%	7,483	26%	10,088	37%
Express	10,534	53%	9,667	47%	10,577	50%	13,587	51%	14,804	52%	12,550	46%
\$150K and Under	11,727	59%	11,044	54%	12,433	59%	15,893	60%	17,367	60%	15,179	56%
>\$150K - \$350K	3,635	18%	3,905	19%	3,523	17%	4,298	16%	4,575	16%	4,715	17%
>\$350K - \$2M	3,917	20%	4,776	23%	4,463	21%	5,371	20%	5,734	20%	6,068	22%
>\$2M	511	3%	662	3%	716	3%	949	4%	1,045	4%	1,257	5%

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	2012		2013		2014		2015		2016		2017							
All 504	\$	2,585,803,000	\$	2,429,305,000	\$	1,881,510,000	\$	1,858,645,000	\$	2,171,760,000	\$	2,386,826,000						
Ethnicity																		
All Minority	\$	546,357,000	21%	\$	570,793,000	23%	\$	480,094,000	26%	\$	611,749,000	28%	\$	715,674,000	30%			
AMERICAN INDIAN	\$	2,724,000	0%	\$	6,734,000	0%	\$	2,555,000	0%	\$	6,326,000	0%	\$	1,717,000	0%			
ASIAN OR PACIFI	\$	376,385,000	15%	\$	420,703,000	17%	\$	338,751,000	18%	\$	441,381,000	20%	\$	524,509,000	22%			
BLACK	\$	42,496,000	2%	\$	41,330,000	2%	\$	25,418,000	1%	\$	27,260,000	1%	\$	44,840,000	2%			
HISPANIC	\$	124,752,000	5%	\$	102,026,000	4%	\$	113,370,000	6%	\$	136,782,000	6%	\$	144,608,000	6%			
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%			
UNDETERMINED	\$	137,095,000	5%	\$	185,892,000	8%	\$	150,103,000	8%	\$	170,346,000	8%	\$	202,242,000	8%			
WHITE	\$	1,902,351,000	74%	\$	1,672,620,000	69%	\$	1,251,313,000	67%	\$	1,389,665,000	64%	\$	1,468,910,000	62%			
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%			
Female Owned 50% or less	\$	12,519,000	0%	\$	12,459,000	1%	\$	6,170,000	0%	\$	4,918,000	0%	\$	88,344,000	4%			
Female Owned more than 50%	\$	281,326,000	11%	\$	314,270,000	13%	\$	221,166,000	12%	\$	285,291,000	13%	\$	255,559,000	11%			
Male Owned	\$	2,291,958,000	89%	\$	2,102,576,000	87%	\$	1,654,174,000	88%	\$	1,881,551,000	87%	\$	2,042,923,000	86%			
Veteran	\$	134,170,000	5%	\$	110,210,000	5%	\$	71,328,000	4%	\$	74,122,000	3%	\$	72,782,000	3%			
EXISTING BUSINESS	\$	2,265,600,000	88%	\$	2,080,628,000	86%	\$	1,556,352,000	83%	\$	1,544,430,000	83%	\$	1,816,997,000	84%	\$	2,049,842,000	86%
NEW BUSINESS	\$	320,203,000	12%	\$	348,677,000	14%	\$	325,158,000	17%	\$	314,215,000	17%	\$	354,763,000	16%	\$	336,984,000	14%
Rural	\$	608,126,000	24%	\$	534,967,000	22%	\$	414,703,000	22%	\$	406,468,000	22%	\$	452,898,000	21%	\$	523,520,000	22%
Urban	\$	1,977,677,000	76%	\$	1,894,338,000	78%	\$	1,466,807,000	78%	\$	1,452,177,000	78%	\$	1,718,862,000	79%	\$	1,863,306,000	78%
Export	\$	76,470,000	3%	\$	77,362,000	3%	\$	94,891,000	5%	\$	85,726,000	5%	\$	83,312,000	4%	\$	49,453,000	2%
\$150K and Under	\$	46,121,000	2%	\$	43,462,000	2%	\$	32,409,000	2%	\$	28,367,000	2%	\$	27,669,000	1%	\$	31,298,000	1%
>\$150K - \$350K	\$	290,908,000	11%	\$	269,928,000	11%	\$	194,378,000	10%	\$	191,456,000	10%	\$	177,815,000	8%	\$	199,287,000	8%
>\$350K - \$2M	\$	1,567,235,000	61%	\$	1,475,590,000	61%	\$	1,122,525,000	60%	\$	1,157,768,000	62%	\$	1,182,824,000	54%	\$	1,340,448,000	56%
>\$2M	\$	681,539,000	26%	\$	640,325,000	26%	\$	532,198,000	28%	\$	481,054,000	26%	\$	783,452,000	36%	\$	815,793,000	34%

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	2012		2013		2014		2015		2016		2017	
All 504	3,817		3,621		2,664		2,634		2,651		2,953	
Ethnicity												
All Minority	759	20%	764	21%	544	20%	558	21%	577	22%	702	24%
AMERICAN INDIAN	8	0%	7	0%	5	0%	10	0%	9	0%	4	0%
ASIAN OR PACIFI	437	11%	465	13%	295	11%	305	12%	322	12%	412	14%
BLACK	74	2%	67	2%	44	2%	43	2%	38	1%	57	2%
HISPANIC	240	6%	225	6%	200	8%	200	8%	208	8%	229	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	173	5%	229	6%	181	7%	198	8%	204	8%	217	7%
WHITE	2,885	76%	2,628	73%	1,939	73%	1,878	71%	1,870	71%	2,034	69%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	17	0%	19	1%	6	0%	10	0%	7	0%	140	5%
Female Owned more than 50%	523	14%	578	16%	415	16%	415	16%	459	17%	435	15%
Male Owned	3,277	86%	3,024	84%	2,243	84%	2,209	84%	2,185	82%	2,378	81%
Veteran	202	5%	200	6%	122	5%	107	4%	124	5%	117	4%
EXISTING BUSINESS	3,387	89%	3,213	89%	2,283	86%	2,234	85%	2,321	88%	2,572	87%
NEW BUSINESS	430	11%	408	11%	381	14%	400	15%	330	12%	381	13%
Rural	1,033	27%	887	24%	649	24%	644	24%	651	25%	774	26%
Urban	2,784	73%	2,734	76%	2,015	76%	1,990	76%	2,000	75%	2,179	74%
Export	100	3%	89	2%	98	4%	96	4%	80	3%	37	1%
\$150K and Under	422	11%	402	11%	291	11%	252	10%	258	10%	275	9%
>\$150K - \$350K	1,165	31%	1,110	31%	806	30%	772	29%	718	27%	802	27%
>\$350K - \$2M	2,008	53%	1,901	52%	1,399	53%	1,452	55%	1,433	54%	1,621	55%
>\$2M	222	6%	208	6%	168	6%	158	6%	242	9%	255	9%

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